



Vice President, Digital Forensics and Incident Response (DFIR)

Job Title: Vice President, Digital Forensics and Incident Response (DFIR)

Location: Hybrid, Eastern US

Role: Full time

About Us

At CyXcel, we believe that the future is built on the foundations we secure today. In a world where digital threats evolve by the hour, success isn't just about innovation — it's about resilience. Our mission, *"Tomorrow's success, secured today,"* reflects our commitment to empowering everyone to thrive in an ever-changing landscape.

By staying one step ahead of the risks, we protect not only our clients' systems but their vision for the future. We're more than just a cybersecurity consultancy — we're the guardians of progress, ensuring that the breakthroughs of tomorrow are never compromised by the challenges of today.

We offer fully integrated, customizable solutions that combine expertise in technology, cybersecurity, law, and geopolitics to meet our customers' needs:

- **Rescue** – All aspects of incident management and response, to ensure our clients emerge from a breach swiftly, effectively, and more resilient.
- **Resolve** – A full-spectrum suite of services to strengthen our clients against disruption and threats, while protecting their rights and reputation.
- **Transform** – A bespoke service to upgrade our clients' digital and cybersecurity infrastructure, covering everything from design to delivery.
- **Operate** – Hosted and managed security solutions, specialized industry services, and on-demand access to extra capacity and skills augmentation.

Job Description

CyXcel is actively seeking a highly skilled and motivated **Vice President of Digital Forensics and Incident Response (DFIR)** to join our dynamic team. The ideal candidate must be a proven leader in digital forensics and cyber investigations, with a track record of success in both the insurance panel space and direct client services. This is a full-time, hybrid role.

The Vice President of DFIR is a leadership role responsible for steering the strategic vision, operational execution, and overall growth of the organization's DFIR services. This position demands a forward-thinking leader who can anticipate emerging trends in cybersecurity and translate them into actionable strategies that elevate the organization's competitive edge.



With a strong foundation in incident response, forensic analysis, and threat intelligence, the Vice President of DFIR will not only oversee the technical and operational aspects of DFIR, but also ensure these services align with broader organizational goals. The role combines deep technical expertise with strategic business acumen to drive revenue growth, foster client trust, and continually enhance service delivery. This individual will also play a key role in shaping partnerships, mentoring teams, and representing the company on media platforms and at industry forums to promote thought leadership and build strong relationships across the cybersecurity ecosystem.

Key Responsibilities

- Develop and execute the DFIR strategy in alignment with organizational goals
- Identify emerging trends, technologies, and threats to keep services at the forefront of the industry
- Collaborate with executive leadership to shape the company's overall cybersecurity vision and offerings
- Manage outsourced vendors and consultants providing DFIR cybersecurity supporting services
- Oversee the delivery of DFIR services, ensuring high-quality outcomes and client satisfaction
- Establish and maintain metrics to measure the effectiveness and efficiency of the DFIR function
- Drive revenue growth by identifying market opportunities and expanding the client base
- Collaborate with sales and marketing teams to develop compelling service offerings and campaigns
- Lead business development efforts, with support of business development team, by fostering professional relationships with insurance panel carriers, law firms, corporations, and industry strategic partners
- Lead direct-to-client sales of DFIR retainers and service delivery to expand DFIR services to non-insurance clients
- Represent the company at industry events, conferences, and in media engagements to promote DFIR capabilities
- Build, mentor, and retain a high-performing DFIR team, fostering a people-first culture of excellence and innovation
- Provide guidance on complex investigations and serve as an escalation point for high-stakes incidents
- Ensure continuous training and professional development to maintain team expertise
- Cultivate partnerships with technology vendors, strategic partners, and industry groups
- Collaborate with clients, regulators, and other stakeholders to build trust, enhance service impact, and ensure DFIR services comply with regulatory, legal, and ethical standards while proactively assessing and mitigating risks associated with operations and engagements
- Report to executive leadership on financial KPIs and expenditure for all DFIR services, while also providing annual budget estimates to support team growth, technology requirements, and other operational needs



Qualifications and Experience

- 10+ years of experience in Digital Forensics & Incident Response, including leadership roles
- Strong technical expertise in digital forensics, malware analysis, and incident response methodologies
- Proven experience in project management and leadership within cybersecurity engagements
- Proven track record of strategic planning, team leadership, and revenue growth
- Success in the development and growth of client relationships with insurance carriers, law firms, and corporations
- Bachelor's or Master's degree in Cybersecurity, Information Technology, or a related field
- Certifications such as CISSP, GCFA, GCIH, or equivalent are highly desirable